

Manufacturing · Sponsored Content by Gilmore

Gilmore celebrates 60 years of providing reliable flow control solutions

Email Share LinkedIn Share Tweet Print Order Reprints



From left: Darren Johnson, David Nemetz and Ryan Bludau

By Colleen Uriarte – Marketing Manager, Gilmore
Mar 29, 2023

RECOMMENDED

IN THIS ARTICLE

Gilmore is celebrating 60 years of designing, manufacturing and delivering critical flow control solutions to the toughest environments. The company is committed to the ongoing improvement of essential infrastructure through reliable and innovative flow control components and safety systems for the following energy and industrial markets: drilling, production, unconventional, downhole and industrial.

Gilmore was founded in 1963 by Sam Gilmore and was the **first company** to patent **relief valves** using metal-to-metal shear seal technology. Further innovation led the company to patent the first **pressure regulators** for the energy market still in use today. After 60 years of dedication to industry development, the brand is more committed than ever to its vision for sustainable future growth.



The team driving Gilmore's future

Gilmore restructured in 2019 with the appointment of David Nemetz as CEO. He brings more than 25 years of experience in the energy industry with a background in global subsea drilling systems leading large industry players in defining paths for strategic growth.

Ryan Bludau joined Gilmore in 2019 as vice president of technology and business ventures. He has more than 25 years of experience within the aerospace and oil and gas markets. His business management extends across global organizations, including supply chain, manufacturing, operations and new product and technology development. Bludau now serves as Gilmore's chief technology officer.

Darren Johnson joined Gilmore in 2022 as vice president of operations. He has led award-winning global supply chain organizations with a history of remarkable business transformations and has more than 25 years of experience in the automotive and oil and gas markets.

Gilmore's leadership team now embodies a new era for industry innovation, redefining what the company is today so that it can continue developing advanced reliable flow control solutions for current serviced markets as well as support the expansion into new markets.

Moving Gilmore into a new era and vision for sustainability

Gilmore was founded to meet a market need for highly reliable flow control products, addressing a gap in available alternative solutions at the time. This same passion fuels the organization today in everything it does. It continues developing innovative flow control solutions tailored to meet client specifications for current system applications and new leading-edge system developments.



Gilmore was founded to meet a market need for highly reliable flow control products, addressing a gap in available alternative solutions at the time.

"Gilmore's genesis was to serve the energy market," Nemetz said. "However, we have helped many clients across several markets by delivering best-in-class solutions and service through the years. We recognize our employees are fundamental to the success of our organization and they remain at the heart of all our achievements."

Redefining Gilmore for sustainable future growth

Gilmore has transformed the industry and propelled efficiency. With a focus on product expansion within legacy markets – and by leveraging its unique technologies into new applications and markets – Gilmore's leadership team believes the company's innovation will change and enhance any critical service market it services.

"Ensuring each customer has optimal success in the operation of their assets is at the center of our approach to delivering solutions," Nemetz said. "Our approach to design enhancements is always considerate of backward compatibility where possible. This method minimizes consequential impacts to the customer's operating asset."

With high standards in ethical practices, integrity and business conduct, Gilmore aims to bring together, develop and retain the best people. The company also fosters a culture of responsibility and transparency and expects business partners to embrace similar standards.

Driving Gilmore technology further

Gilmore's culture of open communication, innovation and creative thinking, along with its continuous aspiration towards growth, empowers its team to look beyond expected boundaries and become industry pioneers.

Already providing the world's most reliable flow control solutions to the energy markets, Gilmore continues to collaborate, research and innovate to adapt and accommodate new challenges. Its latest Agiliti product line does just this with flow control products and safety systems that expand Gilmore's unrivaled technology to the unconventional market. These products improve efficiencies, reduce operational costs across the frac spread, dramatically extend service life and boost Gilmore's customer profitability.

"It goes back to our core ethos: we want to be a critical severe-service supplier or solution provider for our customers," Bludau said. "Gilmore has a great reputation (and is) well-respected in the industry for our core products and services. But there is so many more applications out there where we can leverage our reputation and technologies to add value in our existing markets as well as new markets."

Achieving operational excellence – QHSE, supply chain and manufacturing

Gilmore is dedicated to protecting employees and the environment while maintaining quality standards that meet stakeholders' expectations. Gilmore leadership regularly evaluates quality, health, safety and environment (QHSE) performance, tracks objectives, promotes a responsible work culture, and drives continuous improvement of operational and QHSE management systems.

The company has also turned supply chain woes into its strength by cutting down the number of suppliers. Using accurate demand forecasting, it negotiates year-long volume with vendors. As a result, Gilmore can create scale, reduce costs and deliver products on time.

Finally, Gilmore has transitioned to a book-and-ship model for high-volume standard products in which products are either assembled to order or stocked fully assembled and tested. "This new model provides us the ability to deliver products in a turbulent supply chain environment while maintaining our standard lead times to ensure product availability when customers need it," Johnson said. "This provides a strategic advantage for our customers that cannot wait for products impacted by global supply constraints."

Gilmore: Your technology and long-term solutions partner

From the seabed to the frac spread, we are rolling out valve enhancements. Gilmore goes beyond standard applications to provide flow control solutions, even in the toughest environments. Gilmore's products and services are designed to reduce operational costs, minimize maintenance, keep productivity high and maintain safety across critical service markets.

*Headquartered in Houston, Texas, Gilmore has established a distribution partner network that supports global markets. **Contact the team of experts today to improve your essential infrastructure for many more years.***

Colleen Uriarte is a marketing professional with a proven record of accomplishment in planning, developing, and leading comprehensive marketing strategies in the energy sector for more than 25 years.

Back to Top

HOUSTON BUSINESS JOURNAL

Home News Lists & Leads People Companies Events Store

SUBSCRIBERS

Start a Subscription
Subscriber-Only Content
Digital Edition
Book of Lists
Book of Lists - Unlimited
Manage your Account
Manage My Advertising



ABOUT & CONTACT

About Us
About The Business Journals
Advertise
Help & FAQs
Circulation Sales
Center Directory

APPS & SYNDICATION

Mobile Apps
Syndication/RSS

FOLLOW US

Twitter LinkedIn Facebook Instagram

NEWSLETTERS

Sign Up Now

ACBJ

American City Business Journals
AmericanInno
BizEquity
BizLeads
Bizwomen
Hemmings